#### IITI DRISHTI CPS FOUNDATION (A Section 8 - Not for profit Company)

## Advertisement for the post of Manager-Startup Programmes

Advt. No. – IITI-DRISHTI-CPS/Sec – 8/2022/17

03/11/2022

# Position: Manager-Startup Programmes

Company: IITI DRISHTI CPS Foundation (A Section 8 - Not for profit Company) Location: IIT Indore Campus, Simrol, Indore, MP, India, 453552

#### About the Company:

IITI DRISHTI CPS Foundation (DRISHTI CPS) was established at IIT Indore as a Technology Innovation Hub (TIH) for System Simulation, Modeling and Visualization under the aegis of the National Mission on Interdisciplinary Cyber Physical Systems (NM-ICPS). The hub is being supported by Department of Science & Technology, Government of India. More details about the company are available at: <u>http://drishticps.iiti.ac.in/</u>

## Roles & Responsibilities

- Develop and execute strategy for outreach, scouting, and onboarding qualified innovative technology entrepreneurs, and startups and evaluate applicants for creativity, innovation, acceleration and investment stage.
- Designing & managing Incubation and Acceleration programmes.
- Provide high-quality advisory support to entrepreneurs.
- Good understanding of the technological entrepreneurship ecosystem.
- Manage the day-to-day interaction with the Incubatees.
- Provide guidance and support to entrepreneurs across ideation, acceleration, investment and scale-up stages including fundraising activity.
- Ensure compliance with specific grant proposals to ensure that it meets the organization's guidelines and requirements, and are a well-drafted request, complete in all aspects.
- Ensure management of milestones and progress of entrepreneurs and startup companies
- Develop, execute and own an operational and engagement strategy for the entire community including donors, startups, investors, corporates, mentors, advisors, and domain experts.
- Provide guidance, mentorship, and effective knowledge management within the team to ensure smooth programme delivery.

# **Essential Qualification:**

Graduate with Engineering/Technical degree

# **Experience:**

- Overall experience of 5+ years with 3+ years of relevant work experience
- Experience working with entrepreneurs, startups, incubator or incubation consultancy
- Demonstrated ability to cultivate, build and maintain strong working relationships with start-ups, entrepreneurs, mentors, universities, research institutions, industry experts, associations, chamber of commerce & industries, state & central government, and angel investors
- Candidates with background in Start-ups as a founder or founding team member will be given preference
- Proficiency in Spoken and Written English

## Compensation- INR 60,000- INR 75,000

(Note: Salary will be based on experience and performance during the interview)

# Interested candidates may <u>click here</u> to submit the application. The last date to submit the application is 12 November 2022.

Only shortlisted candidates will be called for a written test/interaction/interview. Mere fulfillment of the eligibility criteria does not entitle an applicant to be shortlisted. All the applications will be thoroughly evaluated for suitability with the company's requirement. Company reserves the right to not fill up /cancel the post advertised without assigning any reason.

Position is on contract basis initially for one year. The contract may be extended based on the requirement of the company and performance of the candidate.