



भारतीय प्रौद्योगिकी संस्थान इंदौर

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IIT Indore

Technology Commercialization Executive at Charak Center for Digital Healthcare

The Technology Commercialisation Executive will play a crucial role in advancing digital technologies and data-driven innovations in healthcare from the Charak Center for Digital Healthcare, IIT Indore. This position is responsible for navigating the technologies through validation stages across the healthcare ecosystem—from primary to tertiary care. The role also involves identifying necessary approvals and licenses and leading the commercialization process while designing effective go-to-market strategies.

Key Responsibilities:

1. Technology Validation and Development:

- Oversee the validation process of digital healthcare technologies and data-driven innovations.
- Ensure technologies meet required standards and specifications for deployment at various levels of the healthcare system.

2. Regulatory Compliance:

- Identify all necessary approvals, certifications, and licenses required for the commercialization of technologies.
- Lead the process of obtaining regulatory clearances from relevant authorities.

3. Commercialisation Strategy:

- Develop and implement comprehensive commercialization strategies for healthcare technologies.
- Identify market opportunities and design strategies to maximize market penetration and adoption.

4. Market Research and Analysis:

- Conduct market research to understand industry trends, customer needs, and competitive landscape.
- Use insights to inform product development, positioning, and commercialization strategies.

5. Project Management:

- Lead cross-functional teams to ensure timely and successful commercialization of technologies.
- Manage project timelines, resources, and deliverables.

6. Business Development:

- Identify and pursue new business opportunities and partnerships.
- Develop business models and plans to support technology commercialization.

Qualifications:

- **Education:** Bachelor's degree in any related field. Candidates with a Master's degree will be preferred.
- **Experience:** Relevant experience in technology commercialization, preferably in the healthcare sector with a proven track record of bringing healthcare technologies to market will be preferred.

Duration: 2 months probation, followed by 1 year contract with renewal based on performance.

Emolument: As per industry standards based on education qualification, experience, and performance in the interview.

Application Last Date: Rolling basis. Shortlisting will be done frequently as soon as enough applications are available.

How to apply: Interested candidates may apply here [click here](#)