IITI DRISHTI CPS Foundation
(A Section 8 - Not for profit Company)

Advt. No. – IITI-DRISHTI-CPS/Sec – 8/2025/03   Date: 23 Jan 2025

Advertisement for Manager and Executive – Startup Program

IITI DRISHTI CPS Foundation, a Technology Innovation Hub (TIH) nestled within IIT Indore, is setup to support innovation. Backed by the Department of Science and Technology and championing the National Mission on Interdisciplinary Cyber Physical Systems, our mission is to: catalyze technology development and commercialization, nurture startups, and empower minds through cutting-edge skilling and upskilling programs.

Job Summary

He/she is responsible for operationalizing the startup incubation programs, providing support to early-stage companies, and ensuring their successful development and growth. This role involves managing the day-to-day operations of the incubator, arrange for mentoring of startups, facilitating access to resources, and building a network of investors, mentors, and industry experts. The ideal candidate will have a strong entrepreneurial background, excellent organizational skills, and a passion for fostering innovation.

Key Responsibilities

Program Management:
- Oversee the day-to-day operations of the startup incubation program.
- Implement strategies to attract and select high-potential startups.
- Execute incubation programs, including workshops, mentorship sessions, and networking events.

Startup Support:
- **Manager Position: Run Incubation/Acceleration Program for startup of any stage from Ideation to Product Deployment**
- Arrange one-on-one mentorship and strategic advice to startups.
- Assist startups in developing business plans, financial models, and go-to-market strategies through mentors.
- Connect startups with potential investors, customers, and partners.

Resource Facilitation:
- Ensure startups have access to necessary resources, including office space, technology, and business services.
- Coordinate with external service providers and partners to offer specialized support.

Network Building:
- Build and maintain a strong network of mentors, industry experts, investors, and other stakeholders.
- Organize and facilitate networking events, pitch sessions, and demo days.

Performance Tracking and Reporting:
- Monitor and evaluate the progress of incubated startups.
- Collect and analyze data to measure the impact and success of the incubation program.
- Prepare and present regular reports to senior management and stakeholders.

Community Engagement:

- Foster a collaborative and innovative community among incubated startups.
- Represent the incubator at industry events, conferences, and in the media.

Educational Qualification:
Bachelor's degree in Science/Business/Entrepreneurship/Technology, or a related field.

Experience for Manager:
Minimum of 1 years of experience in entrepreneurship, startup management, or business development. Proven track record of supporting or managing early-stage companies.

Skills:
- Strong understanding of startup ecosystems and entrepreneurial processes.
- Strong networking and relationship-building abilities.
- Proficiency in Microsoft Office Suite and project management tools.
- Ability to work as part of a team.

How to apply: Interested candidates may **click here** to apply.

Work Environment:
Office-based. May require occasional travel to meet with startups or attend industry events and conferences.

Compensation: As per industry standards

Note: Only shortlisted candidates will be called for a written test/interaction/interview. Mere fulfilment of the eligibility criteria does not entitle an applicant to be shortlisted. All the applications will be thoroughly evaluated for suitability with the company's requirements. The company reserves the right to not fill up /cancel the post advertised without assigning any reason.In case of selection the role will be finalized by the selection panel and the decision will be binding. The position is contractual initially for one-year, full time in nature and subject to periodic performance reviews.